

THE TEAM – Organizational & Responsibility Chart

[BUYER]

- Informed Choice
- Information Processing

[ATTORNEY]

- Legal Advice
- Contract & Review
- Recommendations
- Confirmation

[REAL ESTATE AGENT]

- Market Analysis
- Neighborhood Inquiry
- Recommendations
- Negotiation
- Document Preparation
- Confirmation
- Disclosure Compliance
- Monitor

[ACTIVITIES]

[Evaluation]

- Loan
- Lender Requirements
- Appraisal
- Value
- Comparison
- Title
- Easements
- CC&Rs
- Land Use
- Potential
- Area Development

[Inspection]

- Neighborhood
- School
- Development
- Conditions
- Permits
- Construction
- Pest Control
- Condition
- Remediation
- Other Inspection
- Home Inspection
- Condition
- Remediation
- Other
- Other
- Insurance
- Structural
- General Contractor
- Roofing
- Painting
- Upgrade

[Disclosures]

- Review
- Explain
- Confirmation
- Further Inquiry
- Further Negotiation
- Release of Contingency
- Satisfaction/Waiver Investigation

[Escrow]

- Document Processing
- Document Transmittal
- Close

[Purchase]

SOURCES OF INFORMATION

[Governmental Offices]

[Disclosures]

[Inspectors]

[Real Estate Agents]

[Attorney]

[Contractors]